

SONJOY DEY

Sales Representative

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Doha, Qatar

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Experience

Sales & Merchandising Executive 2013– 2026

NBK & Son's Trading Company – Doha, Qatar.

- Achieved monthly and yearly sales targets consistently.
- Handled customers, provided product details, and assisted in selecting items.
- Maintained product displays following merchandising standards.
- Coordinated daily with suppliers and the delivery team for smooth operations.
- Managed stock requests, stock rotation, and inventory counting.
- Prepared daily sales reports, delivery records, and POS billing.
- Built strong customer relationships, increasing repeat sales.
- Supported accounts with invoice checking and petty cash handling.

Salesman (Motorcycle Showroom) 2008 - 2010

Suzuki M/S Sargam Motors – Khagrachari, Chittagong, Bangladesh.

- Presented motorcycles to customers & explained model features.
- Assisted customers in selecting suitable bikes based on their needs.
- Managed showroom display, stock record, and test-ride scheduling.
- Prepared basic documentation, invoices, and payment collection.
- Achieved monthly sales targets for two consecutive years.

Salesman 2011- 2012

Hero MotoCorp – Fair Look, Khagrachari, Chittagong, Bangladesh.

- Handled walk-in customers and provided product demonstrations.
- Promoted offers and new model launches to increase sales.
- Prepared daily customer follow-up lists and inquiry forms.
- Assisted in stock entry, showroom display, and delivery processes.
- Contributed to monthly team targets and improved customer satisfaction.

Achievements

- Increased monthly sales performance through improved customer engagement.
- Maintained stock accuracy with less than 1% discrepancy.
- Recognized by management for strong customer service and reliability.
- Managed peak-season sales efficiently, ensuring smooth operations.

Education

Higher Secondary Certificate 2008-2010

Raozan Collage

Bachelor of Business Administration 2011-2015

Hathazari College

About Me

Dedicated and results-driven Sales Representative with over 10 years of experience in Qatar and Bangladesh retail and trading sectors. Skilled in customer service, product merchandising, inventory management, and sales operations. Proven ability to achieve sales targets, maintain strong customer relationships, and support business growth. Holds a valid Qatar driving license and has strong communication skills in English, Arabic, and Hindi.

Skills

- Retail Sales & Marketing
- Customer Relationship Management
- Product Display & Merchandising
- Sales Target Achievement
- Inventory & Stock Control
- POS Billing & Cash Handling
- Supplier & Delivery Coordination
- Basic Accounting & Reporting
- Negotiation & Communication Skills
- Knowledge of the Qatar Retail Market

Additional

Visa type: Valid work permit.

Qatar Driving License.

Languages:

English(Fluent),Arabic(Intermediate),

Hindi(Fluent),Bengali(Native).