

Syed Hasnain Haider Shah

📍 Abu hamour dohat hashwat st zaker compound villa 01

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🎯 Objective

Performance driven sales specialist with strong expertise in market analysis, customer acquisition, and strategic business development. Equipped with research and project management experience, enabling data driven decision making and effective execution of marketing campaigns. Looking to secure a challenging role that values innovation, strategy, and measurable results.

📁 Experience

● Doha, Qatar

- Present

Real Estate Broker

- Assisted clients in buying, selling, and renting residential and commercial properties.
- Conducted market research to determine competitive pricing strategies.
- Coordinated property viewings and handled client inquiries professionally.
- Supported documentation process and ensured compliance with local regulations.
- Developed client networks through direct marketing and referrals.

● Bahria Town Pvt. Ltd., Pakistan

- 5 years

Real estate agent

- Managed property sales and purchase transactions within Bahria Town projects.
- Generated leads through referrals, marketing campaigns, and client networking.
- Conducted property site visits and provided detailed project briefings to clients.
- Negotiated prices and contract terms to successfully close sales deals.
- Maintained strong relationships with investors and end-users for repeat business.
- Monitored real estate market trends and advised clients accordingly.
- Achieved monthly and quarterly sales targets consistently.

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Sales & Marketing Representative

- Assisted in property sales and marketing activities, including client handling and property presentations.
- Generated leads through calls, referrals, and online platforms.
- Conducted site visits with clients and provided detailed information about properties.
- Supported senior sales team in closing deals and achieving monthly sales targets.
- Maintained client database and followed up with potential buyers for conversions.
- Coordinated with marketing team for property advertisements and promotional campaigns.
- Built and maintained strong relationships with clients to ensure customer satisfaction.
- Monitored market trends and competitor pricing to support sales strategy.

● Crown group of companies

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Administration Supervisor

- Supervised daily administrative operations to ensure smooth workflow across departments.
- Managed office staff, assigned duties, and monitored performance to maintain productivity.
- Coordinated with different departments to support operational and business activities.
- Maintained company records, documentation, and confidential files in an organised manner.
- Handled vendor coordination, procurement of office supplies, and inventory monitoring.
- Assisted management in policy implementation and compliance with company procedures.
- Prepared reports, schedules, and administrative summaries for senior management.
- Resolved administrative issues efficiently to maintain operational continuity.

● Community Based Organisation

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Social Worker

- Worked closely with community members to identify social issues and provide appropriate support.
- Organised awareness programs and community development activities.
- Assisted vulnerable individuals and families with guidance and referral services.
- Conducted surveys and assessments to evaluate community needs.
- Coordinated with local authorities and NGOs to ensure effective service delivery.
- Maintained proper documentation and prepared reports on community interventions.

● Irrigation Department

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Intern

- Assisted engineers and administrative staff in daily operational and project-related activities.
- Supported documentation, data entry, and maintenance of official records.
- Participated in field visits to monitor irrigation systems and infrastructure projects.
- Helped in preparing technical and progress reports.
- Gained practical knowledge of water management systems and government procedures.



Education

- **Shah Abdul Latif University Khairpur University**
2015
Masters in Sociology
- **Government Polytechnic Institute**
2014
Diploma in Civil Engineering
- **Shah Abdul Latif University**
2013
Bachelor's in Sciences (1st Division)



Skills

- Leadership
- Adaptability
- Team Management
- Sales Strategy
- Client Relationship
- Marketing Strategy & Planning
- Digital Marketing