

# NAZMUL ISLAM CHOWDHURY

Senior Sales Executive



## About Me

As a Senior Sales Executive with over 2 years of experience driving revenue growth, expanding market share, and building long-term client relationships. Proven track record in developing strategic sales plans, exceeding targets, and leading high-performing teams. Skilled in consultative selling, contract negotiation, and leveraging market insights to identify new business opportunities. Adept at fostering strong cross-functional collaboration to deliver tailored solutions and enhance customer satisfaction.

## Contact

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nir09162000@gmail.com

<https://nicp.netlify.app>

Doha, Qatar

## Skills

- Management Skills
- Creativity
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership
- Time Management

## Language

Bangla

English

Hindi

Arabic

100%

90%

95%

80%

## Experience

### Senior Sales Executive

#### Al Rayah Driving School , Qatar

2025 – Now

- Identify potential customers through cold calls, networking, referrals, and digital channels ,Research markets and identify new business opportunities ,Maintain a pipeline of qualified prospects.
- Meet clients (in person or virtually) to understand their needs , Present products or services clearly and persuasively ,Demonstrate product features and benefits.
- Meet monthly, quarterly, and annual sales goals , Develop strategies to increase sales performance.
- Build long-term relationships with clients , Provide after-sales support

### Senior Sales Executive

#### Al Mashabiya Auto Parts , Qatar

2023 – 2025

- Prepare proposals and quotations
- Negotiate pricing, terms, and contracts
- Close sales to meet or exceed targets
- Provide after-sales support ,Handle customer complaints and ensure satisfaction

### Sales Executive

#### Pran Group , Bangladesh

2022-2023

- Support the marketing leadership team through the organization and administrative support for various projects. Conduct research for key marketing campaigns.
- Build long-term relationships with clients
- Provide after-sales support ,Handle customer complaints and ensure satisfaction

## Education

### American International University Bangladesh 2019-2023

BSC in Computer science

### Chittagong Government Model School and College 2017 - 2019

Higher Secondary

## References

### Danish Akram

Customer service Manager

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