



ALI BELKHEIR

Sales Representative

PROFILE

Sales Representative with strong experience in customer engagement, product promotion, and achieving sales targets. Skilled in identifying customer needs, presenting solutions, and closing sales while maintaining long-term client relationships. Proven ability to work in fast-paced environments, meet KPIs, and contribute to team success. Known for excellent communication, negotiation skills, and a customer-focused approach.

WORK EXPERIENCE

ABC Real estate sales executive - Doha, Qatar 2 months

- Assisted clients in buying, selling, and renting properties.
- Generated leads and followed up with customers.
- Conducted property viewings and negotiated deals.
- Achieved sales targets and maintained client relationships.

Sales Representative

Telecom / Retail Company - Oran, Algeria 2019/2024

- Promoted and sold telecom products and services (SIM cards, data plans, devices)
- Achieved daily and monthly sales targets consistently.
- Handled customer inquiries, complaints, and after-sales support professionally
- Maintained strong product knowledge and current promotions.

CONTACT

+974 72160642

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Doha, Qatar

EDUCATION

2016
BACCALAUREATE DEGREE
FOREIGN LANGUAGES

2020
BACHELOR OF LAWS IN PRIVATE
LAW

2022
Master degré
administratif Law

SKILLS

- Customer relationship management
- Product knowledge and presentation
- Lead generation and prospecting
- Upselling and cross-selling
- Communication and persuasion skills
- Objection handling
- CRM systems and sales reporting
- Professional customer service

LANGUAGES

- English
- French
- Arabic
- Spanish