

BENEDINE MOUNIR

Sales and Supply Officer

CONTACT

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LOCATION Tlemcen, Algeria

SKILLS

- Sales & Purchasing OperationsPublic Relations
- Stock Management & Order Follow-upTime Management
- Supplier & Customer Coordination
- Basic Data Analysis & ReportingCritical Thinking
- Negotiation & Communication Skills

LANGUAGES

- ARABIC Excellente
- FRENCH Good
- ENGLISH Good

Commercial operations professional with a Master's in Economics. Manages end-to-end sales and procurement: needs discovery, quoting, supplier sourcing, contract negotiation, purchasing, and follow-up. Uses data-driven insights to align pricing, anticipate demand, and optimize inventory. Trusted for proactive communication, reliable delivery, and measurable business impact.

FORMATIONS

Bachelor of Economics UNIVERSITY OF ABOUBAKR BELKAID
2018 - 2021

strong foundations in statistics, data analysis, and economic modeling. Developed analytical skills for interpreting data, forecasting trends, and supporting data-driven decision-making.

MASTER DEGREES UNIVERSITY OF ABOUBAKR BELKAID
2021- 2023

focused on advanced econometric analysis, statistical modeling, and data-driven economic research.

Strengthened skills in analyzing complex datasets, forecasting economic trends, and supporting strategic decision-making.

EXPERIENCES

National Service Officer 09/2023 - 09/2024
Head of Section

Led a military section for one year, managing operations, team coordination, and discipline while developing leadership and decision-making skills

LOVAL COMPANY 05/ 2023 - 09/ 2023--- 09/2024 - present

- Managed end-to-end sales and purchasing cycles, coordinating between clients and suppliers to ensure smooth operations.
- Identified customer needs and prepared professional quotes to drive sales targets and business growth.
- Negotiated with suppliers and monitored stock levels to optimize inventory and ensure timely order delivery.
- Maintained strong business relationships with stakeholders to ensure reliable delivery and measurable impact