

Mouad Chouar

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Al GARAFa

SUMMARY

- A sales and customer service professional with over 4 years of experience across multiple sectors. I possess strong communication, persuasion, and customer relationship management skills, with a proven ability to achieve sales targets and work under pressure. I am eager to advance my career in a dynamic environment and deliver high-performing results.

EXPERIENCE

Sales Executive 02/2025 - Present

Kaiyi – Al Waha for Cars | Doha, Qatar

- Consistently achieved **90%–110% of monthly sales targets** through effective customer engagement and product knowledge
- Assisted **15+ customers daily**, guiding them through the full purchase process from inquiry to delivery
- Built strong client relationships, resulting in repeat business and positive referrals
- Handled customer objections and negotiations professionally to close deals successfully
- Maintained up-to-date knowledge of vehicles, pricing, and financing options

Sales Advisor/ Customer serves 01/2023 - 01/2025

Muscle Factory | Doha, Qatar

- Provided** personalized product recommendations based on customer fitness goals
- Delivered** excellent customer service, increasing repeat customer rate
- Assisted** customers with supplements, nutrition plans, and product education
- Maintained** strong product knowledge across a wide range of fitness supplements

Upsold and cross-sold products to maximize sales opportunities

EDUCATION

Mohamed Lamin Debbaghin algeria - High School Diploma 08/2020

SKILLS

- fast learner
- Communication Skills (Arabic & English)
- Sales & Negotiation
- Customer Service & Client Handling

LANGUAGES

Englinsh Fluent Arabic Native