

NAVEED MIYAJI

Sales Executive | Retail & Business Development Specialist

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PROFESSIONAL SUMMARY

Dynamic and target-oriented Sales Executive with over 2 years of experience in field sales, client acquisition, and revenue growth. Proven ability to exceed sales targets, build long-term customer relationships, and drive business expansion. Highly adaptable and eager to contribute to leading organizations in the Gulf region.

KEY COMPETENCIES

- Sales Growth & Target Achievement
- Client Relationship Management
- Lead Generation & Conversion
- Negotiation & Closing Skills
- Market Research & Strategy
- Team Coordination & Reporting

PROFESSIONAL EXPERIENCE

Sales Executive – Malmo Steel Pvt. Ltd. (Apr 2022 – May 2024)

- Developed and maintained strong client relationships
- Consistently achieved and exceeded monthly sales targets
- Provided customized product solutions to increase client satisfaction
- Identified new business opportunities and market trends

Field Sales Executive – Paytm Services (Aug 2024 – Aug 2025)

- Promoted digital payment solutions to merchants and businesses
- Acquired and onboarded new customers daily
- Maintained accurate sales reports and performance tracking
- Increased merchant engagement and service usage

Business Executive – NoBrokerHood (Mar 2025 – Mar 2026)

- Generated high-quality leads and converted prospects into clients
- Promoted platform services to residential societies
- Coordinated with internal teams to ensure smooth service delivery
- Strengthened customer retention through follow-ups

EDUCATION

HSC – Burhani College (2019)

SSC – New Habib High School (2012)

SKILLS

- Certified Electrician
- MS Office (Word, Excel)
- Strong Communication Skills
- Customer Handling & Problem Solving
- Time Management & Adaptability

PERSONAL DETAILS

Nationality: Indian

Languages: English, Hindi

Availability: Immediate
Willing to Relocate: Gulf Countries