



# Chrif Marzouki

SALES REPRESENTATIVE

## CONTACT

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Doha - Qatar

## SKILLS

- Sales Strategy Development
- Negotiation & Deal Closing
- Sales Forecasting & Reporting
- Customer Service & Problem Solving.
- POS & Sales Tools
- Client Relationship

## LANGUAGES

- Arabic (Native)
- English (Fluent)
- French (Fluent)

Valid Qatari driving licence



## PROFILE

Highly motivated Sales Professional with a strong track record in driving revenue growth, optimizing customer experience, and maximizing profitability. Skilled in merchandising, strategic selling, and transaction management, with a consistent ability to exceed performance targets. A proactive team player with exceptional organizational and interpersonal skills, dedicated to delivering excellence and building lasting client relationships.



## WORK EXPERIENCE

Sasso Restaurant&CafeNoir - QATAR 2023 - 2026  
Guest RelationsOfficer

- Greet guests warmly upon arrival and ensure a smooth check-in and check-out process.
- Address guest inquiries, requests, and concerns promptly and professionally to ensure high levels of satisfaction.
- Maintain a welcoming atmosphere in the lobby and guest areas.
- Foster positive relationships with guests to encourage repeat business and loyalty.

Mirwad fragrances - QATAR. 2022 - 2023  
Sales representative

- Assisting customers in choosing perfumes with personalizing recommendations based on their preferences.
- Consistently achieving sales targets by promoting new arrivals, and special offers.
- Managing stock, organizing displays, and ensure a neat store environment.
- Processing sales transactions, and providing excellent customer support to ensure satisfaction.

Bershka Brand - Tunisia 2020 - 2022  
Sales Representative.

- Identifying, and qualifying new sales leads through cold calling, and networking.
- Built strong client relationships, offering tailored solutions, and ensuring satisfaction.
- Delivering sales presentations, and negotiated terms to close deals successfully.
- Managing sales activities, and tracking performance using CRM tools, meeting sales targets.



## EDUCATION

Bachelor degree Farhat Hachad  
Tunisia