

RANIA ROMDHANI

Sales Associate

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Doha, Qatar

Transferable work Visa With NOC



SUMMARY

Highly motivated Sales Associate with 7+ years of retail experience. Expertise in customer service, relationship building, product knowledge, and driving sales. Adept in cash handling, inventory management, and POS operations. Strong communication and team collaboration skills. Committed to delivering exceptional shopping experiences.

WORK EXPERIENCE

Admin Sales | LANYARDY

MAR 2025 – Present | Qatar

- Managing daily sales operations and administrative tasks
- Preparing invoices, quotations, and sales reports
- Coordinating with clients and following up on orders

E-Commerce Sales Representative | HOMES R US

Jan 2024 – feb 2025 | Qatar

- Handled customer inquiries (orders, deliveries, returns, payments) via email / chat / phone
- Resolved issues efficiently (delays, refunds, complaints) while maintaining high customer satisfaction
- Coordinated with warehouse and logistics teams to ensure accurate and timely order fulfillment

Furniture Sales Associate | HOME R US

Jan 2020 - Dec 2023 | Qatar

- Assisted customers in selecting furniture based on their needs, style, and budget while delivering a high-quality shopping experience
- Demonstrated product features, materials, and benefits to drive sales and increase customer confidence
- Managed showroom organization, stock availability, and coordinated with the team to ensure smooth order processing and delivery

Sales Representative | Azar Diamond (diamond company)

Mar 2018 - Nov 2019 | Tunisia

- Assisted customers in selecting fine jewelry and diamonds, providing detailed product knowledge and personalized recommendations
- Achieved sales targets through effective selling techniques, upselling, and building strong customer relationships
- Handled transactions, maintained visual merchandising standards, and ensured an exceptional in-store customer experience

Sales Associate | FATAL (cosmetics retail company)

Nov 2016 - Jan 2018 | Tunisia

- Advised customers on skincare and makeup products, providing personalized recommendations based on skin type and preferences
- Achieved sales targets through upselling, cross-selling, and delivering an engaging in-store customer experience
- Maintained product displays, stock levels, and store hygiene while staying up to date on brands, promotions, and beauty trends

EDUCATION

- Flight Attendant Certificate | 2017
- High School Diploma | Economics & Managements | 2016

SKILLS

- Communication skills
- Customer service skills
- upselling and cross-selling
- product knowledge
- persuasion and negotiation skills
- Inventory management
- multitasking and attention to details
- POS System
- Collaborating teamwork
- MS office tools
- cultural awarness
- reliability and initiative

LANGUAGES

Arabic (Native)

French (Fluent)

English (Fluent)