



# AZAD ALI

Sales Representative

## CONTACT

+974 3114 7755

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Al Hilal, Doha

Holder of Qatar Driving License

## SKILLS

Inventory & stock control

Order Processing & Coordination

Upselling & Promotion

POS & Cash Handling

Customer Inquiry Resolution

Fluent Multilingual Communication

## LANGUAGE

English (Professional)

Arabic (Fluent)

Urdu/Hindi (Fluent)

Malayalam (Fluent)

Sinhala (Fluent)

## SOFTWARE PROFESSENCY

MS Excel

Auto Cad (Basic)

Computer Literacy

## SUMMARY

Dynamic and customer-focused Sales Professional with a track record in sales support, customer service, and order coordination. Skilled in building client relationships, managing customer inquiries, and supporting marketing initiatives to drive sales. Eager to contribute to a sales team with strong communication and service skills.

## WORK EXPERIENCE

### Sales Representative & Warehouse Outbound Operator

Boutiqat Group of Companies

January 2021 to 2025

- Acted as a key liaison between warehouse operations and customers, managing order status and delivery schedule inquiries.
- Supported the sales team with real-time stock availability updates, enabling accurate sales promises.
- Assisted in marketing and promotional campaigns by ensuring accurate inclusion of materials in customer shipments.

### Cashier & Sales Associate

Hardees Kuwait (Americana) | June 2017 to December 2018

June 2017 to December 2018

- Developed strong understanding of logistics and timely delivery windows.
- Handled goods with care, ensuring products arrived in perfect condition.
- Managed basic customer inquiries related to order contents, demonstrating product knowledge

### Cashier & Sales Associate

Hardees Kuwait (Americana)

June 2017 to December 2018

- Provided excellent frontline customer service, handling transactions accurately via POS systems.
- Directly contributed to sales growth by effectively upselling promotional items and combo deals.
- Ensured order accuracy and quality, enhancing customer satisfaction and repeat business.

## EDUCATION

- Postgraduate Diploma in Business Management and Marketing Strategy
- On-the-job training in warehouse management systems (WMS) and inventory control
- Certification in Health & Safety
- Diploma in Computer and Microsoft Packages