

# SEBASTIAN DHANUSH P. J

Doha, Qatar

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## PROFESSIONAL SUMMARY

Results-driven retail professional with experience in store management and sales operations. Experienced in inventory control Customer service, merchandising, billing, and team support. Able to handle store operations efficiently while maintaining high Customer satisfaction and achieving sales goals.

## EXPERIENCE

May 2022- Nov 2025

### Store in charge

#### Sun Gulf Trading Ltd. -Doha, Qatar

- Directed inventory replenishment schedules to maintain optimal stock levels, improving order fulfillment accuracy and minimizing stockouts.
- Coordinated cross-functional teams to streamline warehouse operations, enhancing process efficiency and reducing order processing time.
- Established quality control protocols for incoming shipments, ensuring compliance with safety standards and minimizing defective product returns.

Jul 2018 – Jan 2022

### Sales Associate

#### Watch House- Doha, Qatar

- Process sales transactions efficiently while verifying payment and maintaining accurate records.
- Resolve customer concerns with patience and effective communication, enhancing retention and maintaining positive brand reputation.
- Maintain organized and visually appealing merchandise displays to attract customer attention.

Feb 2017 – Mar 2018

### Welding Inspector Trainee

#### Cochin shipyard Ltd. -Kochi, Kerala, India

- Reviewed welding procedures and standards for accuracy and compliance.
- Collaborated with welders to assess trade and improve techniques.
- Participated in regular safety meetings to discuss best practices and updates.

Jan 2016 - Jun 2016

### Blasting Technician Assistant

#### Cochin Refinery - Kochi, Kerala, India

- Supported procurement team in organizing practice orders and vendor communications.
- Assisted in tracking inventories and ensuring timely matching of supplies.
- Coordinated with suppliers to confirm delivery schedules and product availability.

## EDUCATION AND TRAINING

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**NEBOSH IGC (Dec 2025 – May 2026-Training Completed, Results Awaited)**

- ☐ NEBOSH IGC (UK)- Training Completed
- ☐ IOSH Managing Safety (UK)- Training Completed
- ☐ Medic First Aid (USA)- Training Completed
- ☐ Fire Safety - Highfield UK - Training Completed
- ☐ ISO 45001 Internal Auditor - Training Completed

✦ **Certificate of Technical studies in Welding Inspection** (JUN 2016- DEC 2016 )

✦ **Higher Secondary Examination** ( JUL 2010 – MAR 2012 )

## SKILLS

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- ✦ Fire Safety Awareness
- ✦ Good observation and communication skills
- ✦ Workplace Inspection
- ✦ Basic Computer knowledge
- ✦ Documentation and Record keeping
- ✦ Safety awareness and Risk Assessment
- ✦ Team work and Time Management
- ✦ Quality control Awareness
- ✦ Problem Solving
- ✦ PPE Compliance

## LANGUAGES

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**English**

**Hindi**

**Malayalam**

**Tamil**