



# MOUNSIF TAMOUZE

## Sales Representative

Sales Representative with strong communication and negotiation skills. Experienced in identifying customer needs, promoting products, and achieving sales targets. Committed to building long-term client relationships and contributing to company growth through effective sales strategies.

+97470350047

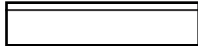
kinanemonsef@gmail.com

Doha , Qatar

Algerian

19 nov 1993

### EDUCATION



store keeper **DIPLOMA**

**Ahmed Ben Mars institute Guelma-algeria**  
2021 - 2022

Secondary education in langue  
ESPAGNE

**High School GUELMA/Algerie**  
2019- 2023

### SKILLS



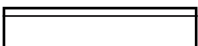
- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research
- Team Collaboration
- Sales Target Achievement
- Customer Service
- Sales Closing
- Communication Skills

### HOBBIES



- Culture: read.
- Sports : footing, fitness.football
- Travel and camping.

### LANGUAGE



- Arabe
- English
- French

## EXPERIENCE



### Sales Representative

2023 - 2024

*ZARA BOUTIQUE*

*BUDAPEST-HUNGARY*

- Assisted customers in selecting clothing and accessories based on their style and preferences.
- Provided excellent customer service to ensure a positive shopping experience.
- Achieved daily and monthly sales targets.
- Maintained attractive product displays and organized store layout.
- Handled cash transactions and processed payments.
- Supported inventory management and restocking of merchandise

### Sales Representative

2015– 2018

*Sweets and refreshments*

*GUELMA-Algeria*

- Assisted customers with selecting sweets, desserts, and refreshments based on their preferences.
- Promoted products and special offers to increase daily sales.
- Handled cashier operations and processed customer payments accurately.
- Maintained cleanliness and attractive presentation of sweets and beverage displays.
- Provided excellent customer service in a fast-paced environment.
- Managed stock replenishment and monitored product availability.
- Built good relationships with customers to encourage repeat visits.
- Worked effectively with team members to achieve sales goals.

### Sales Representative

2012- 2015

*Happiness Bakery*

*GUELMA-Algeria*

- Assisted customers in choosing bakery products, cakes, pastries, and beverages.
- Provided friendly and professional customer service to ensure customer satisfaction.
- Promoted bakery items and special offers to increase sales.
- Operated cashier and handled cash/card payments accurately.
- Maintained cleanliness and organized product displays attractively.
- Monitored stock levels and restocked bakery items when needed.
- Helped prepare customer orders quickly in a busy retail environment.
- Built positive relationships with customers and encouraged repeat business.