

Mohd Amir

SALES EXECUTIVE

CONTACT

- Raebareli, Uttar Pradesh
- +91 7897061415
- amirhuda134@gmail.com

CORE SKILLS

Sales Management	Client Handling	
Negotiation	Inventory Control	
MS Excel	MS Word	Tally ERP
Bookkeeping	Target Achievement	
Route Sales	Distribution Mgmt	
B2B Sales		

LANGUAGES

Arabic	English	Hindi
Urdu		

ADDITIONAL INFO

- Valid Qatar Driving License
- Transferable Visa (Qatar)
- Open to Relocate – Lucknow
- 7+ Yrs International Exp.

PERSONAL

Date of Birth: 10 October 1991
Marital Status: Married
Nationality: Indian

PROFESSIONAL SUMMARY

Results-driven Sales Executive with **7+ years of international experience** across Qatar and Saudi Arabia in building materials, FMCG, and dairy distribution. Proven track record of exceeding sales targets, building long-term client relationships, and managing end-to-end inventory operations. Multilingual communicator in Arabic, English, Hindi, and Urdu – now seeking to leverage global expertise in the Indian market.

WORK EXPERIENCE

Sales Executive

Jaal Trading House · Qatar | 2018 – 2022 (4 Years)

- Managed B2B sales of building materials and household products across key accounts
- Built and maintained strong long-term client relationships, improving customer retention
- Coordinated inventory planning to minimize stockouts and overstock situations
- Consistently met and exceeded monthly and quarterly revenue targets
- Prepared detailed sales reports and maintained accurate records using MS Excel

Accounts Trainee

CA Firm · Kanpur | 2017

- Handled day-to-day bookkeeping and accounting entries using Tally ERP software
- Maintained vouchers, ledgers, and assisted in GST return filing and compliance work

Sales Executive

Taif National Dairy · Saudi Arabia | 2013 – 2016 (3 Years)

- Managed daily product distribution and route-based sales across assigned territories
- Expanded customer base through prospecting, cold calling, and relationship building
- Ensured timely delivery and maintained product quality and freshness standards
- Collaborated with warehouse team for efficient stock and supply chain management

EDUCATION



Bachelor of Arts (B.A.)

Firoj Gandhi College, Raebareli · University of Lucknow

I hereby declare that the information furnished above is true and correct to the best of my knowledge and belief.

Mohd Amir

SIGNATURE · DATE: _____