

# Elhadeuf Omar Nazim

## Customer Service



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📍 Constantine Algeria

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### 📄 PROFILE

Energetic Sales Representative offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills, understanding of client needs and sales closing rates.

### 🌐 LANGUAGES

Arabic ●●●●●

French ●●●●●

English ●●●●●

Spanish ●●●●●

### 🎓 EDUCATION

**BBA Bachelor Business Administration in Commercial Management**  
2020 – 2022 | Paris, France

**Certificate**

**GetConnected**  
CISCO ACADEMY ONLINE

### 📁 PROFESSIONAL EXPERIENCE

#### Pharmacy Salesman

Pharmacy Cherrad

2025 – 2025 | Constantine Algeria

promoting, selling, and providing information on prescription drugs or medical products to achieve sales targets

Build and maintain strong, trust-based relationships with healthcare professionals.

#### Sales And Client Advisor

Vag Groupe Volkswagen

2022 – 2023 | Algeria

Increased sales revenue by identifying and targeting high-potential accounts. Expanded customer base through cold calling, networking, and relationship building. Negotiated contracts to secure long-term business relationships and favorable pricing for clients.

#### Sales Representative

Vag Groupe AUDI

2021 – 2022 | Algeria

Developed strong client relationships through consistent communication Collaborated with team members to streamline sales processes, resulting in an efficient workflow. Assisted customers in selecting appropriate products based on their needs.

#### Personal Sales Assistant

Multi-brand Showroom

02/2019 – 09/2019 | Algeria

Boosted sales performance by identifying customer needs and providing tailored product recommendations. Increased revenue with personalized sales strategies and persuasive communication techniques.

