

MOIDEEN THANVEER

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PROFESSIONAL SUMMARY

Results-driven Sales Executive with proven ability to achieve sales targets, build strong customer relationships, and drive revenue growth. Skilled in upselling, negotiation, and delivering excellent customer service in competitive retail and trading environments.

WORK EXPERIENCE

Sales Executive

Feb 2024 – Present

JANA International Trading Co., Doha, Qatar

- Maintain and strengthen relationships with existing customer satisfaction levels
- Increased sales through effective upselling and product recommendations
- Maintained store cleanliness and visual merchandising standards
- Processed transactions accurately and efficiently
- Assisted in stock management and explaining features, quality, and pricing

Sales Executive

Apr 2023 – Jan 2024

KVR Trading

- Delivered high-quality customer service, improving customer satisfaction levels
- Increased sales through effective upselling and product recommendations
- Maintained store cleanliness and visual merchandising standards
- Processed transactions accurately and efficiently.
- Assisted in stock management and inventory tracking features, and pricing

EDUCATION

Bachelor of Commerce (B.Com)

Jun 2020 – Mar 2023

Kannur University, Kerala, India

CORE SKILLS

- Customer Service Relationship Management
- Communication & Negotiation
- Inventory & Stock Management
- Documentation & Data Entry
- Team Collaboration
- Sales & Upselling Techniques
- Product Knowledge & Promotion
- Inventory & Stock Management
- Microsoft Office (Word, Excel)
- Team Collaboration

ADDITIONAL INFORMATION

- Nationality: Indian
- Visa Status: Valid Residence Visa (Qatar)
- Languages: English, Hindi, Malayalam, Tamil

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