

MUHAMMAD ZUBAIR AZAM



Contact

Father Name:
Muhammad Azam

Date of Birth:
23-05-1998

Phone:
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Qatar Car Driving License:
Validity
27-12-2029

Email:
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Nationality:
Pakistani

Visa Status:
Transferable Visa
Valid Qatar ID

Address:
Flat No 1 Floor 2 Building No 8
Street 898 Najma Doha Qatar

Languages

- Urdu
- English
- Hindi

Summary:

Results-driven sales professional with experience in customer acquisition, account management, and revenue growth. Proven ability to exceed sales targets, build strong client relationships, and identify business opportunities. Skilled in negotiation, lead generation, sales forecasting, and delivering exceptional customer service.

Skill Highlights:

- Project management
- Strong decision maker
- Complex problem solver
- Microsoft (Word, PowerPoint, Excel)
- Creative design
- Innovative
- Service-focused

Experience:

5 Year Experience in Easy Paisa Digital Bank as a Bank Officer in Faisalabad Pakistan

Duties and Responsibilities:

- Loan proposals (Property based loan, Business loan, Gold loan and Group loan) Loan disbursals.
- Bank clients handling:
- Have a good relation in market.
- Handling the target of 2 million according to bank policy without Personal loan and gold loan.
- Collections / recovery: Recovers 100% of every month, 200 customers successfully with in due date.

1 Year Experience as a Retail Salesman in Etisalat Company Dubai

- My responsibility is to sell recharge cards, SIM cards, and telecom services, assist customers with product information, achieve sales targets, handle payments, handling POS system, maintain records, provide excellent customer service, and promote new offers to increase sales

3 Month Experience in Vodafone as a Sales Account Manager at Click Solution Doha Qatar

6 Month Experience in Vodafone as a Direct Sales Agent at Vistas Global Doha Qatar

2 Month Experience as a Parcel Delivery in Shien Delivery Company Qatar

Education:

- Matric with Science (1st Division) from BISE Faisalabad Since (2012-2014)
- FSC (Pre-Engineering) ,1st Division from BISE Faisalabad Since (2015-2017)
- (ADP-CS) Associate Degree Program in Computer Science Since (2018-2020) from GC University Faisalabad