

MOHAMED JANOOS

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Al Sadd, Doha

PROFILE

Seeking a challenging job role under pressurized environment which could give me an opportunity to develop my skills & enhance my experience, while contributing my fullest cooperation to achieve targets & goals in order to improve the organization.

WORK EXPERIENCE

❖ Gulf Centre For Food Stuff Doha- Qatar Merchandiser (2022-2026)

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers
- Provide customer feedback to the Store Manager
- Stay up-to-date with new products/services.

❖ Baladna Food Industries – Doha Qatar Merchandiser (2020-2022)

- Greeting Customers as they enter the showroom and assisting them with shopping needs
- Listening to Customer Needs and Preferences and suggesting furniture options that may meet their needs
- Providing information on pricing, fabrics, colors, and other options available for requested furniture
- Stays up to date with sales trends for better service and achievement of sales.
- Assisting with Maintaining Inventory and restocking products as needed
- Operating Cash Registers and processing sales transactions (Quotations, Sales Order, Proforma Invoices, Sales Invoice and Delivery Notes)
- Executing the planned sales strategies as devised by the Sales Manager
- Keeping the showroom and display area clean, organized and well-stocked
- Attending training sessions to stay current with new product information and sales techniques.
- Meeting or exceed sales goals and targets.

SKILLS

- Leadership
- Team work skills
- Time management
- Critical thinking
- Proficiency in **MS Office Packages**
- Good communication and interpersonal skills
- Inventory Management
- Customer Relation Management

PROFESSIONAL QULIFICATION

- ❖ **Completed Certificate in English**
Computer Learning Center - Sri Lanka
- ❖ **Completed Diploma In Information Technology**
BCAS Campus - Sri Lanka
- ❖ **Completed Diploma in Marketing Management**
Technical Collage - Sri Lanka
- ❖ **Completed G.C.E – Advanced Level**
Sri Lanka

PERSONAL DETAILS

- Name in Full : Ibra Labbe Mohamed Janoos
- Date of Birth : 31 July 1995
- Nationality : Sri Lankan
- Marital Status : Single
- Gender : Male
- Language Spoken : English and Malayalam
- Visa Status : QID with NOC

REFERENCE

References can be furnished upon request.

I hereby declare that particulars furnished by me are true & accurate to the best of my knowledge.

MOHAMED JANOOS